

**SEED****10 YEARS OF  
SEED AWARDS  
2005-2015**promoting entrepreneurship  
for sustainable development

Founding Partners

**AFRICA  
WINNER 2015**

Black Gold Farm Manure sells natural fertiliser produced from chicken manure and farm residues acquired from local smallholder farmers to households and farms in Malawi, providing training and employment to women and farmers from local communities.



## Black Gold Farm Manure, Malawi

### BUSINESS MODEL

Black Gold Farm Manure uses local resources such as chicken manure and organic farm residues to produce natural fertiliser via composting. The initiative trains women employed in their farm as well as local farmers in the manufacture of the product, which is then sold by the enterprise throughout Malawi.

Farmers ensure better yields by using the natural fertiliser. They also benefit from the enterprise's village banking groups that assist them in purchasing chicken and train them on environmental conservation.

### ENTERPRISE FAST FACTS:

Location	Rural Malawi
Year founded	2010
Sector	Sustainable Agriculture
Product/Service	Organic fertiliser

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### Social impacts:

- Supporting farmers to produce and sell organic fertiliser to generate additional household income.
- Empowering women through training sessions on the production of natural fertilizers made from chicken manure and organic farm residues.
- Contributing to increased food security in the region.

### Environmental impacts:

- Reducing deforestation in the area by offering a substitute for artificial fertilizers acquired with income generated by selling trees.
- Diminishing soil contamination by ensuring less usage of artificial fertilizers.
- Providing training sessions on environmental conservation.

### Economic impacts:

- Strengthening the value chain of natural fertilisers by offering loans to farmers entering production.
- Stimulating the local economy through improved harvests, benefitting producers, intermediaries and consumers.

” Black Gold Farm Manure is innovative because it has seen and grabbed the potential of resources that are found in a local community.

### Scaling up activities:

- Provide organic fertiliser to 1,300 households.
- Offer more training sessions and field demonstrations.
- Expand number of village banking groups assisting farmers with loans.



” The community will have access to cheap and environmental friendly fertiliser, this will help improve the currently fragile food security of families involved.

### Partnership

- The social enterprise **Black Gold Farm Manure** trains groups of women on how to use local resources in the form of animal waste to produce manure.
- **Dreamlight** provides technical support through training sessions and offering updated information on environmental issues.
- The **Ministry of Agriculture** shares technical support and useful information.
- **Agro Inn** supplies the initiative with seeds for agricultural model plots.



**Flanders**  
State of the Art

The 2015 SEED Awards in Malawi, Mozambique, Namibia are supported by the Government of Flanders, which is active in Southern Africa.

### About SEED

SEED identifies and supports promising small scale social and environmental enterprises around the globe, enterprises who while working towards a greener economy also tackle poverty, marginalisation and social exclusion. SEED provides these enterprises with know-how and networks, taking the lessons learnt at local level up to decision-makers to promote evidence-based policy making. For more information please write to [info@seed.uno](mailto:info@seed.uno) or visit:

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