



## SEED Initiative

supporting entrepreneurs for sustainable development

Founding Partners



## AFRICA WINNER 2013

Agroforestry Practices and Economic Empowerment targets farmers through community groups, enabling them to plant native trees, fruit tree species and various crops that are sold through the local grocery markets. While generating income for its participants, the enterprise contributes to forest conservation.



## Agroforestry Practices and Economic Empowerment, Uganda

### BUSINESS MODEL

Agroforestry Practices and Economic Empowerment has established a 25-acre model farm to train local farmers in agroforestry techniques which can be applied on their own land. The enterprise plants mainly native tree species for producing wood and seedlings, plus commercial fruit trees and crops to generate income.

Products are sold directly on local and regional markets, avoiding middlemen. The enterprise also has partners in different professional spheres who provide the farmers with technical support.

### ENTERPRISE FAST FACTS

Location	Gulu
Year founded	2007
Sector	Agriculture, forestry
Product/Service	Wood and food crops

### CONTACT

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### Social impacts:

- Providing poor people with training in tree management techniques, agroforestry practices and enterprise management.
- Improving food supply in the region by involving more community members in agriculture.
- Creating new job opportunities for local women and young people.

### Environmental impacts:

- Planting mixed native and naturalised tree species to reduce deforestation in protected areas.
- Increasing the population of endangered species while contributing to biodiversity conservation.
- Promoting sustainable land use and agroforestry through environmental education.

### Economic impacts:

- Providing participants with access to local and national markets for timber, fuel wood, fruit and fodder.
- Building local and regional capacity and developing generic management systems in rural areas.
- Contributing to local business development and promoting entrepreneurship among local community members.

” In 2013 the enterprise signed a contract with World Vision to supply its beneficiaries in Kotido district with seedlings worth USD 33,725.

### Scaling up activities:

- Increase production of food crops, vegetables and fruit by establishing five additional blocks of community forest.
- Acquire three oxen, ox ploughs and three water pumps for community groups to improve agricultural activities.
- Set up an additional grocery market in another part of town to acquire more customers and improve the food supply.
- Start producing organic fertiliser using agricultural waste.



” During training sessions, the enterprise promotes the planting of indigenous tree species to increase biodiversity in Ugandan forests.



### Partnership

- **Tree Talk Uganda** trains local farmers in forest management, including agroforestry practices.
- **World Vision Uganda** is the main buyer of tree seedlings for its beneficiaries.
- The **National Forestry Authority (NFA)** offers technical assistance in raising seedlings, planting and thinning.
- **Gulu University Faculty of Agriculture and Environment** supplies the enterprise with equipment and workforce – many students do internships at the enterprise.



The 2013 SEED Awards in Ethiopia, Morocco, Mozambique, Namibia, Tanzania and Uganda are supported by the European Union, which is made up of 28 Member States who have decided to gradually link together their know-how, resources and destinies.

### About the SEED Initiative

The SEED Initiative identifies and supports promising small scale social and environmental entrepreneurs around the globe, entrepreneurs who while working towards a greener economy also tackle poverty, marginalisation and social exclusion. SEED provides these entrepreneurs with know-how and networks, taking the lessons learnt at local level up to decision-makers to promote evidence-based policy making. For more information please write to [info@seedinit.org](mailto:info@seedinit.org) or visit:

[www.seedinit.org](http://www.seedinit.org)

### Partners

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With the support of  
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